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# Effective Management of Workers' Compensation Claims

November 17, 2008

Time: 1:00 pm ET (12:00 pm CT, 11:00 am MT, 10:00 am PT)

Live Teleconference - \$199 Live Teleconference & Archived CD Package - \$248

## Benefits

The aftermath of a workplace accident produces difficult and costly ramifications for management personnel in all businesses and industries. Many parties are involved in every aspect of a claim, including your insurance carrier or servicing agent and counsel, but each of them has to be dealt with in a very different manner. You will learn how to successfully investigate an accident and use this information to communicate with these parties, as well as gain the necessary tools to effectively address the issues that arise after an on-the-job injury.

## Agenda

- I. Accident Investigation**
  - A. What Constitutes Notice of Injury?
  - B. Documentation and Witness Preservation
  - C. Assessment of Allegations: 'Does This Make Sense?'
- II. Interaction With Insurance Carrier or Servicing Agent**
  - A. What Information Does Your Claims Representative Need?
  - B. Who Is in Charge of the Case?
  - C. Appropriate and Inappropriate Input
- III. Interaction With Counsel**
  - A. Ethical Considerations: Communication With the Represented Employee
  - B. Communication With Defense Counsel: Whose Lawyer Is It?
- IV. Post-Injury Re-Employment**
  - A. The Good - Mitigation of Loss
  - B. The Bad - Risks Inherent With Re-Employing the Injured Worker
  - C. The Ugly - Subsequent Accident and Employee Morale
- V. Managing the Managers**
  - A. Education and Training
  - B. Management Culture

## Who Should Attend

Human resource managers, benefits managers, safety directors, compliance officers, insurance professionals, business owners and managers, payroll professionals, accountants, controllers and attorneys

## Faculty

**David G. Greene, Esq., Jeffrey D. Newby, Esq., Weber Gallagher Simpson Stapleton Fires & Newby LLP**

David G. Greene, Esq., joined the Philadelphia office of Weber Gallagher Simpson Stapleton Fires & Newby LLP in 1993 and became a partner in 1998. He devotes his practice to defending or prosecuting Pennsylvania workers' compensation matters on behalf of self-insureds, insurance carriers and third-party administrators. Mr. Greene is a frequent lecturer for the Pennsylvania Bar Institute on workers' compensation matters and serves as course planner for the Workers' Compensation Tough Problems course. He is a member of the Pennsylvania Bar Association, the Philadelphia Bar Association, the Pennsylvania Workers' Compensation Claims Association, the Pennsylvania Motor Truck Association, the Trucking Industry Defense Association and The Pennsylvania Association of Resources for People with Mental Retardation. Mr. Greene is a cum laude graduate of Duke University and graduate of Villanova University School of Law. He can be contacted at 215-972-7910 or [dgreene@wglaw.com](mailto:dgreene@wglaw.com).

**Jeffrey D. Newby, Esq.**, is managing partner of the Cherry Hill, New Jersey, office of Weber Gallagher Simpson Stapleton Fires & Newby LLP. He joined Weber Gallagher Simpson Stapleton Fires & Newby LLP as an associate in January of 1992 when the firm was founded and became a partner of the firm in January 1995. Mr. Newby has argued before the appellate courts in both Pennsylvania and New Jersey, as well as federal court. He litigates workers' compensation matters in New Jersey and Pennsylvania. Mr. Newby is a graduate of the University of Notre Dame and Wake Forest University School of Law. He is a member of both the New Jersey State and Pennsylvania Bar Associations. After graduating from law school, Mr. Newby was a public defender in Montgomery County before joining the Philadelphia law firm of German, Gallagher & Murtagh, where he was an associate from 1986 to 1989. In 1989 he became associated with the law offices of Rawle & Henderson. Mr. Newby is a former member of the executive committee of the New Jersey Workers' Compensation Section of the bar and is a legislative coordinator. He is certified by the New Jersey Supreme Court as a workers' compensation law attorney. Mr. Newby frequently lectures on workers' compensation issues and has done so on behalf of the Pennsylvania Defense Institute and SEAK. He can be contacted at 856-667-5804 or [jnewby@wglaw.com](mailto:jnewby@wglaw.com).

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