



EUCI Presents it's 2nd Annual Conference on:

# FEED-IN TARIFF ONTARIO ONE YEAR LATER

September 20 - 21, 2010 • Delta Chelsea Hotel • Toronto, Ontario



VIP SPONSOR:

**STIKEMAN ELLIOTT**

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EUCI is authorized by  
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# FEED-IN TARIFF CONFERENCE ONTARIO ONE YEAR LATER

September 20-21, 2010

## OVERVIEW

One year after the enablement of Ontario's Feed-in Tariff (FIT) as part of Ontario's Green Energy and Green Economy Act, North America's first comprehensive FIT program is moving full-steam ahead. The FIT is designed to spur renewable energy growth by offering a guaranteed pricing structure for electricity produced from renewable resources, and it has done exactly that. The Ontario Power Authority (OPA) has offered FIT contracts large and small to developers representing all of the major renewable technologies. After only one year, the FIT has been extremely successful in stimulating renewable energy development, but the process remains a work in progress.

This conference will outline the major provisions of Ontario's FIT, and describe the key issues associated with the implementation of this new policy. It will address the impact the FIT has had on obtaining project finance, and discuss the importance of engaging First Nations in the process. It will provide an in-depth explanation of the domestic content rule, and will review the implications of the rule now and into the future. The conference will review the impact of adding renewable resources to the grid both in terms of the transmission and distribution challenges as well as the effect these resources will have on system reliability. Finally, it will outline the FIT application and contract negotiation process and provide advice on how to proceed.

## LEARNING OUTCOMES

- Describe the basics of Ontario's FIT and MicroFIT Programs
- Explain the impact the FIT has had on obtaining project financing for new projects
- Discuss the domestic content rule and the long-term and short-term implications of the rule
- Recognize the potential roles of First Nations and community power groups in the development process
- Analyze the transmission and distribution challenges arising as a result of the surge in renewable energy into the grid
- Assess the impact the new resources will have on reliability
- Describe the application and contract negotiation processes and suggest advice on how to best navigate these processes

## WHO SHOULD ATTEND

- Renewable energy professionals and consultants
- Renewable energy project developers
- Regulatory and PR staffers
- Environmental organizations
- Financial and investment groups
- Legal staff and compliance officers
- Electric utility procurement, generation, and transmission personnel

## IACET



EUCI has been approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 1760 Old Meadow Road, Suite 500, McLean, VA 22102. In obtaining this approval, EUCI has demonstrated that it complies with the ANSI/IACET Standards which are widely recognized as standards of good practice internationally.

As a result of their Authorized Provider membership status, EUCI is authorized to offer IACET CEUs for its programs that qualify under the ANSI/IACET Standards.

EUCI is authorized by IACET to offer 1.0 CEU for this conference.

### Instructional Methods

Case Studies and PowerPoint Presentations will be used in this conference.

### Requirements for Successful Completion

Participants must sign in/out each day and be in attendance for the entirety of the conference to be eligible for continuing education credit.

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September 20-21, 2010

## PROGRAM AGENDA

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### MONDAY, SEPTEMBER 20, 2010

- 7:30 – 8:00 a.m.**      **Registration and Continental Breakfast**  
**8:00 – 8:15 a.m.**      **Opening Remarks**
- 8:15 – 9:00 a.m.**      **Keynote Address: Update on Status of Ontario's FIT**
- Impact of MicroFIT program
  - First round of contracts
  - Program challenges and successes
- *Jason Chee-Aloy, Director, Generation Procurement, Ontario Power Authority (OPA)*
- 9:00 – 9:45 a.m.**      **Project Financing**
- Acquiring financing through the FIT program
  - Additional stakeholder buy-in?
  - Impact of the financial crisis on getting a project built
- *To Be Announced*
- 9:45 – 10:15 a.m.**      **Networking Break**
- 10:15 – 11:00 a.m.**      **Working with First Nations**
- Best practices in consulting and working with First Nations
  - Impact adder is having on increasing Aboriginal business development
- *Michael Lyle, General Counsel and Vice President - Legal, Aboriginal and Regulatory Affairs, Ontario Power Authority (OPA)*
- 11:00 a.m. – 12:00 p.m.**      **Environmental Approval Process**
- The new streamlined process: Does it work?
  - New rules and regulations
  - Lessons learned
- *Doris Dumais, Director, Approvals Program Environmental Assessment and Approvals Branch, Ministry of Environment*
- 12:00 – 1:00 p.m.**      **Group Luncheon**
- 1:00 – 1:45 p.m.**      **Domestic Content Rule**
- What qualifies under the rule?
  - Long-term vs. short-term impact of the rule
  - Legal challenges
- *Thomas Timmins, Partner, Gowlings*
- 1:45 – 2:30 p.m.**      **Impact on Reliability**
- Surplus baseload issues
  - Variability issues
  - MicroFIT and FIT Projects
- *Independent Electricity System Operator Representative*
- 2:30 – 3:00 p.m.**      **Networking Break**
- 3:00 – 3:45 p.m.**      **Transmission Expansion**
- Upgrading the system
  - Information availability
  - Economic Connection Test
- *Bob Chow, Director, Transmission Integration, Ontario Power Authority (OPA)*

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## PROGRAM AGENDA

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### MONDAY, SEPTEMBER 20, 2010 (CONTINUED)

3:45 – 5:00 p.m.

#### **PANEL: Transmission and Distribution Challenges**

Ontario's Feed-in Tariff has resulted in a surge of renewable energy generation that now must be integrated into the system. This has required changes to both the transmission system as well as the Distribution System Code. This panel will discuss some of the major challenges faced to date as well as provide suggestion on how to effectively and efficiently proceed in the future.

- Glenn Zacher, Partner, Stikeman Elliott
- Bob Chow, Director, Transmission Integration, Ontario Power Authority (OPA)
- Jonathan Norman, Director, Transmission and Distribution Policy, Ontario Ministry of Energy and Infrastructure

5:00 – 6:00 p.m.

#### **Networking Reception**

## PROGRAM AGENDA

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### TUESDAY, SEPTEMBER 21, 2010

7:45 – 8:15 a.m.

#### **Continental Breakfast**

8:15 – 8:30 a.m.

#### **Opening Remarks**

8:30 – 9:00 a.m.

#### **Community Energy Partnership Program (CEPP)**

- Community power grant program
- Who can apply for funding?
- The basics of the application process
- Laurie Arron, CEPP Program Director, Community Power Fund

9:00 – 9:30 a.m.

#### **Community Power Investment Funds**

- What is Community Power?
- Community Power Equity Funds
- Who is a qualified Community investor?
- Deborah Doncaster, Executive Director, Community Power Fund

9:30 – 10:00 a.m.

#### **Networking Break**

10:00 – 10:45 a.m.

#### **Developing a Renewable Project under the FIT: A Case Study**

- The FIT application process
- Negotiating the FIT contract
- Proceeding into development
- Lewis Reford, Chief Executive Officer, Schneider Power Inc.

10:45 a.m. – 12:00 p.m.

#### **PANEL: Practical Advice for Navigating the FIT Contract and Development Process**

As the OPA continues to develop and improve the application and contract negotiations processes, it is useful for those parties currently traversing the path to share their experiences. This panel discussion will provide advice on how to navigate the path now, and make suggestions on what to look for in the future.

- Jim Fonger, President and CEO, The GEBOC Group
- Marion Fraser, President, Fraser & Company
- Patrick Gillette, President and COO, Xeneca Power Developments

12:00 p.m.

#### **Conference Adjourns**

## PROCEEDINGS

A copy of the conference proceedings will be distributed to attendees at the event. If you are unable to attend or would like to purchase additional copies, flash drives are available 2 weeks after the conference is complete. The cost per Flash Drive is US\$295 [add US\$50 for international shipments]. Flash Drives include visual presentations only. Upon receipt of order and payment the Flash Drive will be shipped to you.

NOTE : All presentation flash drive sales are final and are non-refundable.

## CONFERENCE LOCATION

A room block has been reserved at the Delta Chelsea Hotel, 33 Gerrard Street West, Toronto Ontario, M5G 1Z4, for the nights of September 19-22, 2010. Room rates are \$145.00 CAD single/double guest rooms plus applicable tax. Call 416-595-1975 for reservations and mention the EUCI conference to get the group rate. Make your reservations prior to August 27, 2010. There are a limited number of rooms available at the conference rate. Please make your reservations early.

## REGISTRATION INFORMATION

### REMEMBER, EVERY 4TH REGISTRANT IS FREE

For instant registration, call (201) 871-0474 or fax the registration Form to (253) 663-7224.

Register 3, Send 4th Free!!

Any organization wishing to send multiple attendees to this conference may send 1 FREE for every 3 delegates registered. Please note that all registrations must be made at the same time to qualify.

All cancellations received on or before August 20, 2010 will be subject to a US\$195 processing fee. Written cancellations received after this date will create a credit of the tuition (less processing fee) good toward any other EUCI conference or publication. This credit will be good for six months. In case of conference cancellation, Electric Utility Consultants' liability is limited to refund of the conference registration fee only. For more information regarding administrative policies such as complaint and refunds, please contact our offices at (201) 871-0474.

EUCI reserves the right to alter this program without prior notice.

### MAIL DIRECTLY TO:

The Power Marketing Association (PMA)  
P.O. Box 2303  
Falls Church, VA 22042

**FAX TO:** (253) 663-7224  
**PHONE:** (201) 871-0474

## PLEASE REGISTER THE FOLLOWING

- 2nd Annual Feed-in Tariff Conference: Ontario One Year Later, September 20-21, 2010: US\$1395 (US \$1576.35 including 13% HST)  
**Early Bird on or Before September 10, 2010: US\$1195 (US \$1350.35 including 13% HST)**

- I'm sorry I cannot attend, but please send me the conference proceedings at US\$295. (Please add \$50 for international shipping)

### ENERGIZE WEEKLY

When you sign up for "Energize Weekly" you will receive a new conference presentation each week via email on a relevant industry topic. The presentations are selected from a massive library of over 1000 current presentations that EUCI has gathered during its 23 years organizing conferences.

- Sign me up for "Energize Weekly"**

How did you hear about this event? (direct email, colleague, speaker(s), etc.)

Name \_\_\_\_\_ Job Title \_\_\_\_\_

Name Preferred for Badge \_\_\_\_\_ E-Mail \_\_\_\_\_

Company \_\_\_\_\_ Telephone \_\_\_\_\_

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Or enclosed is a check for \$ \_\_\_\_\_ to cover \_\_\_\_\_ persons.

- Check here if you have any dietary or accessibility needs. We will contact you for more details.