

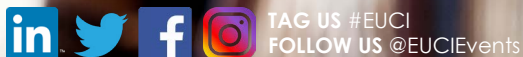
EXPERT WITNESS PREPARATION

December 1-2, 2020
Online | Central Time



"This is a great course. The mock hearing is excellent."

Public Utility Analyst,
State of Alaska AG Office



This course is designed to improve the effectiveness of witnesses as they prepare and serve as experts in rate cases and other associated energy industry testimony. The course is organized in two distinct areas; preparing and serving as an expert during the administrative process and learning how to be an effective witness during associated hearings. The course is interactive and will conclude with a mock hearing exercise via Microsoft Teams. During the exercise participants will establish skills and experience with expert witness responsibilities throughout the administrative hearing procedure.

LEARNING OUTCOMES

- Identify three elements of expert witness professional ethics and/or standards
- Describe how to properly prepare for pre-filing testimony
- Identify important elements of effective pre-filing testimony
- Describe important elements in writing effective pre-filing questions
- Describe important elements in writing effective pre-filing answers
- Explain two effective persuasion techniques
- Name three important considerations when describing credentials verbally
- Discuss methods to prevent attacks on an expert witnesses' credibility
- Recognize the difference between direct and cross examination at a hearing
- State the role of the administrative law judge
- Name two pitfalls to avoid when interacting with opposing counsel
- Identify important considerations in expert witness testimony at hearings
- List three goals of opposing counsel during cross-examination
- Name three methods for responding to difficult questions in hearing testimony

INSTRUCTOR

- **Branko Terzic**, *Managing Director, Berkeley Research Group LLC*



EUCI is authorized by IACET to offer 1.3 CEUs for the course

To Register Click Here, or

Mail Directly To:

PMA Conference Management
405 Highview Rd
Englewood NJ 07631
201 871 0474
Fax 253 663 7224
register@pmaconference.com

ONLINE DELIVERY & PARTICIPATION DETAILS

EUCI will use Microsoft Teams to facilitate participation in the upcoming event. Attendees do not need to have an existing Teams account to participate in the broadcast. The course will play in attendee's browser. When attendees sign on, their microphones are typically muted. Attendees should keep their mic muted until such time as it's needed to ask a question. During the event, participants will have the option of using a microphone to speak with the room and ask questions, or type in any questions via the chat window and our online administrator will relay your question to the instructor.

- Each attendee will receive an event invitation by e-mail, which will include one link to sign on for each half-day of the event (i.e., three links for a 1 ½ day event). The appropriate link must be used to join each half-day event segment at the appropriate time.
- The remote meeting connection will open approximately 30 minutes before the start of the course. We encourage attendees to connect as early as possible in case of unforeseen problems.

PLEASE SELECT

- EXPERT WITNESS PREPARATION ONLINE COURSE**
DECEMBER 1-2, 2020: US \$1,295 (Single Connection)
- PACK OF 5 CONNECTIONS:** US \$ 5,180 (20% Discount)
- PACK OF 10 CONNECTIONS:** US \$9,065 (30% Discount)
- PACK OF 20 CONNECTIONS:** US \$15,540 (40% Discount)

Recording: Each event is recorded, and will be available for three business days. For registrants only.

How did you hear about this event? (direct e-mail, colleague, speaker(s), etc.)

Print Name

Job Title

Company

Address

City

State/Province

Zip/Postal Code

Country

Phone

Email

CREDIT CARD INFORMATION

Name on Card

Billing Address

Account Number

Billing City

Billing State

Exp. Date

Security Code (last 3 digits on the back of Visa and MC or 4 digits on front of AmEx)

Billing Zip Code/Postal Code

OR Enclosed is a check for \$ _____ to cover _____ registrations.

Substitutions & Cancellations

Your registration may be transferred to a member of your organization up to 24 hours in advance of the event. Cancellations must be received on or before October 30, 2020 in order to be refunded and will be subject to a US \$195.00 processing fee per registrant. No refunds will be made after this date. Cancellations received after this date will create a credit of the tuition (less processing fee) good toward any other EUCI event. This credit will be good for six months from the cancellation date. In the event of non-attendance, all registration fees will be forfeited. In case of course cancellation, EUCI's liability is limited to refund of the event registration fee only. For more information regarding administrative policies, such as complaints and refunds, please contact our offices.

EUCI reserves the right to alter this program without prior notice.

