

WORKING WITH ELECTRIC UTILITY CONTRACTS (WITHOUT A LAW DEGREE)

November 17-18, 2020
Online | Central Time

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Great course! Many terms became clear and understood after years of not knowing exactly what they mean or why they are so important.”

Director, Commercial Sales, REC Solar



This program will provide attendees with an in-depth account of how industry contracts are structured and will review all elements from beginner terminology to real-world application. The class will not only highlight the legal concepts and basic principles of contracting, but also boilerplate provisions, Power Purchase Agreements, and Engineering, Procurement and Construction Agreements. Content will also revolve around negotiation strategies, common drafting errors, risks, and more.

All non-legal professionals will have the opportunity to participate in interactive group exercise sessions and review real-world examples first-hand to get a sense of how the content they're learning is implemented within day-to-day contracts.

LEARNING OUTCOMES

- Review the essential elements of a valid contract, including its structure, enforceability and usability, relationships and obligations, and risk
- Discuss the prerequisites for utility contracting (i.e. requirements, cybersecurity, confidentiality, invoicing, and more)
- Differentiate common legal terminology and concepts, as well as liability, disputes, litigations, and boilerplate provisions
- Experience a practical approach to PPAs, EPC contracts, and common agreements and key provisions through real-world examples

INSTRUCTORS

- **Michael W. Kaphing**, Partner, Taft Law
- **Matthew A. Sanders**, Associate, Taft Law



EUCI is authorized by IACET to offer 1.0 CEUs for the course

To Register Click Here, or

Mail Directly To:

PMA Conference Management
405 Highview Rd
Englewood NJ 07631
201 871 0474
Fax 253 663 7224
register@pmaconference.com

ONLINE DELIVERY & PARTICIPATION DETAILS

EUCI will use Microsoft Teams to facilitate participation in the upcoming event. Attendees do not need to have an existing Teams account to participate in the broadcast. The course will play in attendee's browser. When attendees sign on, their microphones are typically muted. Attendees should keep their mic muted until such time as it's needed to ask a question. During the event, participants will have the option of using a microphone to speak with the room and ask questions, or type in any questions via the chat window and our online administrator will relay your question to the instructor.

- Each attendee will receive an event invitation by e-mail, which will include one link to sign on for each half-day of the event (i.e., three links for a 1 ½ day event). The appropriate link must be used to join each half-day event segment at the appropriate time.
- The remote meeting connection will open approximately 30 minutes before the start of the course. We encourage attendees to connect as early as possible in case of unforeseen problems.

PLEASE SELECT

WORKING WITH ELECTRIC UTILITY CONTRACTS (WITHOUT A LAW DEGREE) ONLINE COURSE

NOVEMBER 17-18, 2020: US \$1195 (Single Connection)

PACK OF 5 CONNECTIONS: US \$ 4,780 (20% Discount)

PACK OF 10 CONNECTIONS: US \$8,365 (30% Discount)

PACK OF 20 CONNECTIONS: US \$14,340 (40% Discount)

Recording: Each event is recorded, and will be available for three business days. For registrants only.

Print Name

Job Title

Company

Address

City

State/Province

Zip/Postal Code

Country

Phone

Email

CREDIT CARD INFORMATION

Name on Card

Billing Address

Account Number

Billing City

Billing State

Exp. Date

Security Code (last 3 digits on the back of Visa and MC or 4 digits on front of AmEx)

Billing Zip Code/Postal Code

OR Enclosed is a check for \$ _____ to cover _____ registrations.

Substitutions & Cancellations

Your registration may be transferred to a member of your organization up to 24 hours in advance of the event. Cancellations must be received on or before October 16, 2020 in order to be refunded and will be subject to a US \$195.00 processing fee per registrant. No refunds will be made after this date. Cancellations received after this date will create a credit of the tuition (less processing fee) good toward any other EUCI event. This credit will be good for six months from the cancellation date. In the event of non-attendance, all registration fees will be forfeited. In case of course cancellation, EUCI's liability is limited to refund of the event registration fee only. For more information regarding administrative policies, such as complaints and refunds, please contact our offices.

EUCI reserves the right to alter this program without prior notice.

