

MIDSTREAM OIL & GAS CONTRACTS

September 16, 2020
Online | Central Time

EUCI ONLINE COURSE

EUCI is pleased to offer this one-day course on our online interactive platform. Enjoy a valuable learning experience with a smaller impact on your time and at reduced cost. You will gain new knowledge, skills, and hands-on experience in just one day from the comfort of your remote location.

    TAG US #EUCI
FOLLOW US @EUCIEvents

 EUCI is authorized by IACET to offer 0.6 CEUs for the course

OVERVIEW

Midstream companies do business through contracts, but often the details are only understood by the core team who creates them. Whether the contract is for the purchase and sale or processing of oil and gas; for the engineering, procurement, and construction of pipelines and other facilities; or for master purchase or service agreements; there are many critical areas attorneys and commercial managers must focus upon to create a clear and effective contract for the company. The company's rights, therefore, are largely determined by the fundamental skills and knowledge of its counsel and contract managers.

EUCI's Midstream Oil & Gas Contracts course will provide the following key takeaways:

- General contract terms
- FERC jurisdictional issues
- Construction contracts
- Other project development agreements
- Gathering agreements
- Pipeline ROW
- Environment, health and safety issues

Participants will identify key considerations associated with putting a new contract in place, the questions their team will want to have answered, and how to negotiate more effective contracts with suppliers, customers, partners, and other counter parties. In addition, this course will address the fundamentals and strategies for effective negotiation. Each attendee will receive sample copies of the types of agreements and contracts discussed during the course.

LEARNING OUTCOMES

- Discuss interrelationship between midstream contracts and business objectives
- Describe the basics of contract drafting
- Review special contract positions
- Assess environmental and real estate issues with midstream contracts
- Explain downstream sales of oil, natural gas, NGLs, and other petroleum products
- Describe gathering and transportation agreements
- Address processing and fractionation agreements
- Discuss confidentiality agreements

WHO SHOULD ATTEND

- Contract administrators
- Contract negotiators
- Sales, marketing and commercial personnel
- Financial specialists
- Operators, planners and analysts
- Suppliers and shippers
- Bankers, lawyers and specialist advisors to the midstream oil and gas industry
- In-House Counsel

AGENDA

WEDNESDAY, SEPTEMBER 16, 2020 - CENTRAL TIME

8:45 – 9:00 am

Log In

9:00 am – 4:00 pm

Course Timing

12:00 – 1:00 pm

Lunch Break

Short breaks every hour

Opening Remarks and Introduction to Midstream

- Midstream business objectives
- Interrelationship between midstream contracts and business objectives
- Midstream contracts in a low-price and low-demand environment

Basics of Contract Drafting

- Elements of contract formation
- Objectives of contract
- Types of agreements
- Applicable law and consequences
- Risk and defenses
- Non-compete terms
- Confidentiality
- Non-solicitation
- Indemnifications
- Breach
- Damages and remedies
- Dispute resolution
- Limitation on liabilities
- Reserve issues
- Pricing determination
- Shipping issues
- Operational considerations
- Boilerplate

Environmental and Real Estate Issues with Midstream Contracts

- Zoning
- Easements, rights-of-way
- Condemnation
- General principles of environmental exposure
- Contract provisions addressing environmental concerns

Specific Contracts and Modes of Payment

- Specific contracts and terms
- Letter of Credit
- Processing and Fractionation Agreement

Q&A

INSTRUCTORS



Glenn Benson
Partner, BakerHostetler

One of the country's leading representatives of onshore and offshore oil and gas producers on regulatory matters, Glenn Benson brings more than 24 years of experience and an uncommon familiarity with the Federal Energy Regulatory Commission (FERC) to his role on the BakerHostetler national Energy Industry practice team. He counsels clients across the energy industry on tariff and contract disputes before FERC, regulatory compliance and enforcement, and the negotiation of commercial transactions, including power purchase agreements, interconnection agreements, pipeline precedent agreements, asset management agreements, and oil and gas purchase and sale agreements.



Erica Youngstrom
BakerHostetler

Erica Youngstrom represents energy industry clients in a broad range of matters to help them achieve their business goals. She works with oil and gas producers, midstream companies, utilities, and other clients in the energy sector to structure their business arrangements and address regulatory considerations in both the transactional and litigation contexts. She provides knowledgeable counsel on project development strategy and transactional matters, including negotiation of commercial agreements in connection with project development, mergers and acquisitions, and joint ventures. She also represents energy companies in litigation before the Federal Energy Regulatory Commission (FERC), the Department of the Interior, and federal courts.



"EUCI events are a great way to connect with top industry experts."

Director, Gulf Coast Energy Network



"EUCI provided an enriching class packed with insightful information on midstream contracts types and issues."

Construction Contracts Assistant, Blue Racer Midstream

IACET CREDITS



EUCI has been accredited as an Authorized Provider by the International Association for Continuing Education and Training (IACET). In obtaining this accreditation, EUCI has demonstrated that it complies with the AN-SI/IACET Standard which is recognized internationally as a standard of good practice. As a result of their Authorized Provider status, EUCI is authorized to offer IACET CEUs for its programs that qualify under the AN-SI/IACET Standard.

EUCI is authorized by IACET to offer 0.6 CEUs for the course.

INSTRUCTIONAL METHODS

Case Studies, Panel Discussions and PowerPoint presentations will be used in the program.

ONLINE COURSE DELIVERY & PARTICIPATION DETAILS

We will be using Microsoft Teams to facilitate your participation in the upcoming event. You do not need to have an existing Teams account in order to participate in the broadcast – the online course will play in your browser and you will have the option of using a microphone to speak with the room and ask questions, or type any questions in via the chat window and our on-site representative will relay your question to the instructor.

- You will receive a meeting invitation which will include a link to join the meeting.
- Separate meeting invitations will be sent for the morning and afternoon sessions of the online course.
 - o You will need to join the appropriate meeting at the appropriate time.
- If you are using a microphone, please ensure that it is muted until such time as you need to ask a question.
- The remote meeting connection will be open approximately 30 minutes before the start of the online course. We encourage you to connect as early as possible in case you experience any unforeseen problems.

REQUIREMENTS FOR SUCCESSFUL COMPLETION

You must be logged in for the entire presentation and send in the evaluation after the online course is completed.

COURSE RECORDING

A recording of this program will be available for three days from either the end of the program (or three days from the date of purchase, if you purchase the recording after the session ends). It is presented in four-hour sessions and can be watched an unlimited number of times for three days (for the registrant). There is no additional cost beyond the registration fee.

To Register Click Here, or

Mail Directly To:

PMA Conference Management
405 Highview Rd
Englewood NJ 07631
201 871 0474
Fax 253 663 7224
register@pmaconference.com

ENERGIZE WEEKLY

Energize Weekly is EUCI's free weekly newsletter, delivered to your inbox every Wednesday. We provide you with the latest industry news as well as in-depth analysis from our own team of experts. Subscribers also receive free downloadable presentations from our past events.

Sign me up for Energize Weekly

PLEASE SELECT

MIDSTREAM OIL & GAS CONTRACTS ONLINE COURSE
SEPTEMBER 16, 2020: US \$795 (Single Connection)

PACK OF 5 CONNECTIONS: US \$3,575

PACK OF 10 CONNECTIONS: US \$5,965

Online Course Delivery & Participation Details

See page 5 for information

How did you hear about this event? (direct e-mail, colleague, speaker(s), etc.)

Print Name

Job Title

Company

Address

City

State/Province

Zip/Postal Code

Country

Phone

Email

CREDIT CARD INFORMATION

Name on Card

Billing Address

Account Number

Billing City

Billing State

Exp. Date

Security Code (last 3 digits on the back of Visa and MC or 4 digits on front of AmEx)

Billing Zip Code/Postal Code

OR Enclosed is a check for \$ _____ to cover _____ registrations.

Substitutions & Cancellations

Your registration may be transferred to a member of your organization up to 24 hours in advance of the event. Cancellations must be received on or before July 17, 2020 in order to be refunded and will be subject to a US \$195.00 processing fee per registrant. No refunds will be made after this date. Cancellations received after this date will create a credit of the tuition (less processing fee) good toward any other EUCI event. This credit will be good for six months from the cancellation date. In the event of non-attendance, all registration fees will be forfeited. In case of course cancellation, EUCI's liability is limited to refund of the event registration fee only. For more information regarding administrative policies, such as complaints and refunds, please contact our offices. EUCI reserves the right to alter this program without prior notice.