

## RENEWABLE PPAs

**April 13-14, 2021**  
**Online | Central Time**

### RELATED EVENT:

**VALUATION OF PPAS**  
April 14 – 15, 2021 | Online



**“EUCI brought a great group of presenters who made the content understandable and relatable for a non-legal professional.”**

Senior Program Engineer,  
Colorado Energy Office



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The Renewable Energy Power Purchase Agreements seminar is designed for those in the renewable energy industry who are new to PPAs or who have worked with PPAs for a while and are ready to gain a deeper understanding of key provisions of PPAs, central legal concerns, and the allocation and mitigation of risk in PPA transactions.

The course will break PPA issues into issues that arise during the pre-commercial operation period, issues related to the actual achievement of commercial operation, and issues that arise in the post-commercial operation period. Examples of problems that have arisen both before and after project completion will be given, and the solutions to these problems will be discussed. The topics covered will include risk allocation during curtailments, environmental considerations, managing change in law risk, the process and requirements for the declaration of milestone completion (especially the commercial operation milestone), liquidated damages, indemnification, and limitations of liability. Special consideration will be given to pre-pay PPAs, issues arising with distributed generation projects, alternative structures to PPAs, and issues arising in corporate PPAs.

## LEARNING OUTCOMES

- Review the basics of project finance, PPA contract terms, and the PPA bidding process
- Assess sample PPA language
- Discuss methods and practices for successful negotiations
- Review key provisions and provisions arising under certain PPA structures
- Discuss how to appreciate and allocate legal and commercial risks
- Review non-typical PPA structures

## INSTRUCTORS

- **Leslie S. Boyle**, *Partner, Holland & Hart LLP*
- **Mat Loving**, *Head of Commercial for the NEO Network, Schneider Electric*
- **Jill Van Noord**, *Of Counsel, Holland & Hart LLP*
- **Rochelle Rabeler**, *Partner, Holland & Hart LLP*
- **Ashley K. Wald**, *Partner, Holland & Hart LLP*
- **Adam Weber**, *Cleantech Specialist, Schneider Electric*



EUCI is authorized  
by IACET to offer  
1.0 CEUs for the  
course

# VALUATION OF PPAs

*Financial and Risk Dimensions that Confer Value to PPAs*

**April 14 – 15, 2021**  
**Online | Central Time**

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*“EUCI is interested not just in teaching industry topics, but also encouraging education for both sellers and buyers through facilitated discussion, allowing attendees to share experiences and learn from each other’s perspectives.”*

Director – Asset Management, Invenergy

**RELATED EVENT:**

**RENEWABLE PPAs**

April 13 – 14, 2021 | Online

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This course provides a methodical review of financial and risk elements that influence the value of renewable energy power purchase agreements (PPAs). It is a companion to the Renewable Energy Power Purchase Agreements seminar, which instead focuses on key provisions and central legal concerns associated with PPAs.

The course will explore the many layers of financial considerations that confer value in these contracts for power. It will devote a granular look at the dependent relationships that often make the difference between a PPA that accomplishes its objectives over an extended period versus one that can disappoint almost immediately.

The instructors will review and demonstrate multiple analyses and methodologies that provide important financial and risk guidance in the structuring of PPAs for project developers, off-takers, investors, lenders and other transaction parties.



## LEARNING OUTCOMES

- Review the fundamental financial components of PPA
- Examine the underlying risk factors that impact the value of a PPA
- Evaluate fleshed-out PPA terms
- Assess the relationship between PPA price and value
- Discuss project production-related guarantees
- Identify the differences between the standard contractual parameters used for wind and solar contracts
- Evaluate risk distinctions that especially apply to virtual/ financial PPAs

## INSTRUCTORS

- **Steve Birndorf**, Director – Renewable Energy Consulting, NextEra Energy
- **Supria Ranade**, Senior Director – Power Marketing and Wholesale Operations, Lightsource BP

To Register Click Here, or

**Mail Directly To:**

PMA Conference Management  
405 Highview Rd  
Englewood NJ 07631  
201 871 0474  
Fax 253 663 7224  
register@pmaconference.com

# ONLINE DELIVERY & PARTICIPATION DETAILS

EUCI will use Microsoft Teams to facilitate participation in the upcoming event. Attendees do not need to have an existing Teams account to participate in the broadcast. The course will play in attendee's browser. When attendees sign on, their microphones are typically muted. Attendees should keep their mic muted until such time as it's needed to ask a question. During the event, participants will have the option of using a microphone to speak with the room and ask questions, or type in any questions via the chat window and our online administrator will relay your question to the instructor.

- Each attendee will receive an event invitation by e-mail, which will include one link to sign on for each half-day of the event (i.e., three links for a 1 ½ day event). The appropriate link must be used to join each half-day event segment at the appropriate time.
- The remote meeting connection will open approximately 30 minutes before the start of the course. We encourage attendees to connect as early as possible in case of unforeseen problems.

**SPECIAL BUNDLE BRICE: RENEWABLE PPAS AND VALUATION OF PPAS BOTH ONLINE COURSES**  
APRIL 13-15, 2021: US \$2195 (Single Connection)

**RENEWABLE PPAS ONLINE COURSE**  
APRIL 13-14, 2021: US \$1195 (Single Connection)

**VALUATION OF PPAS ONLINE COURSE**  
APRIL 14-15, 2021: US \$1195 (Single Connection)*nt*

Recording: Each event is recorded, and will be available for three business days. For registrants only.

Print Name		Job Title	
Company			
Address			
City	State/Province	Zip/Postal Code	Country
Phone		Email	

**CREDIT CARD INFORMATION**

Name on Card		Billing Address	
Account Number		Billing City	Billing State
Exp. Date	Security Code (last 3 digits on the back of Visa and MC or 4 digits on front of AmEx)	Billing Zip Code/Postal Code	

**OR** Enclosed is a check for \$ \_\_\_\_\_ to cover \_\_\_\_\_ registrations.

**Substitutions & Cancellations**

Your registration may be transferred to a member of your organization up to 24 hours in advance of the event. Cancellations must be received on or before March 12, 2021 in order to be refunded and will be subject to a US \$195.00 processing fee per registrant. No refunds will be made after this date. Cancellations received after this date will create a credit of the tuition (less processing fee) good toward any other EUCI event. This credit will be good for six months from the cancellation date. In the event of non-attendance, all registration fees will be forfeited. In case of course cancellation, EUCI's liability is limited to refund of the event registration fee only. For more information regarding administrative policies, such as complaints and refunds, please contact our offices.

EUCI reserves the right to alter this program without prior notice.

